

# Federation of American Hospitals

## Institutional Membership Application



Hospital/System Applicant: \_\_\_\_\_

### Contact Information

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First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_ Title: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip code: \_\_\_\_\_

CEO Name: \_\_\_\_\_ Email: \_\_\_\_\_

Head of Gov't Affairs: \_\_\_\_\_ Email: \_\_\_\_\_

### Facility Information

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Provide an overview of your ownership structure:

No. of Facilities Owned: Acute \_\_\_\_\_ Inpatient rehab \_\_\_\_\_ Behavioral \_\_\_\_\_ Long-term Care \_\_\_\_\_  
Other (list type) \_\_\_\_\_

Total Number of Employees: \_\_\_\_\_ Total Bed Count: \_\_\_\_\_

Are all hospital facilities certified to participate in Medicare or Medicaid, or accredited by the Joint Commission or DNV Healthcare, Inc.? Yes No If no, please explain.

Please list and describe any ancillary businesses.

Please describe your reason for wanting to join FAH:

Please list key policy issues impacting your hospital operations:

### Financial Information

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Net domestic revenue (NDR)\*: \_\_\_\_\_ Nursing home revenue: \_\_\_\_\_

Insurance plan revenue: \_\_\_\_\_ Non-health system revenue (ancillary): \_\_\_\_\_

*\*FAH dues are based on NDR, reduced for bad debt, less nursing home, insurance, and ancillary business revenues.*

**For more information or questions, please contact Christine Choi, Director of Membership Services, [cchoi@fah.org](mailto:cchoi@fah.org).**

## **ATTACHMENT A** **MEMBERSHIP DUES STRUCTURE**



Dues for member companies with \$100 million or more "Adjusted Net Domestic Revenue" (NDR)<sup>1</sup>

<u>ADJUSTED NET DOMESTIC REVENUE (in billion dollars)</u>	<u>DUES AMOUNT (in dollars)</u>
10.0 and over .....	\$1,150,000
(Plus \$115.00 for each \$1 Million of NDR greater than \$10 Billion)	
9.0 .....	1,050,000
8.0 .....	950,000
7.0 .....	850,000
6.0 .....	750,000
5.0 .....	650,000
4.0 .....	550,000
3.0 .....	450,000
2.0 .....	350,000
1.0 .....	250,000
0.75 less than 1.00 .....	200,000
0.45 less than 0.75 .....	150,000
0.30 less than 0.45 .....	100,000
0.10 less than 0.30 .....	75,000

Within each \$1 billion category for NDR between \$1 billion and \$10 billion, there are \$100 million NDR increments that have a value for dues purposes of \$10,000 each. The applicable dues amount for a member includes the base dues amount for the applicable \$1 billion category of its NDR plus an additional \$10,000 for each \$100 million increment that the member's NDR exceeds the billion-dollar threshold. For example, a member with \$3.6 billion in NDR would have a dues amount of \$510,000 (\$450,000 + \$60,000).

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<sup>1</sup> Adjusted Net Domestic Revenue is defined as Net Domestic Revenue (reduced for bad debt/price concessions per FASB ASU 2014-09) less: (1) nursing home revenue (2) insurance revenue; and (3) non-health system revenue. Net Domestic Revenue includes revenue from psychiatric hospitals, rehabilitation hospitals, long term acute care hospitals, any other type of licensed hospital, and ambulatory surgical centers.