

WHERE HEALTHCARE BUSINESS GETS DONE

The **2027 FAH Conference and Business Exposition** is a national forum bringing together healthcare suppliers and supply chain decision-makers, focused on building connections, creating new business opportunities, and strengthening partnerships.



WHO ATTENDS?

- CSCOs, CPOs, and senior health system leadership
- VPs and Directors driving sourcing, contracting, and supply chain strategy
- Decision-makers across GPOs, IDNs, and major health systems
- Contracting Officers, Contract Specialists, and Supply Chain Managers



WHY ATTEND?

- Engage with major buyers and attend panel updates from leading GPOs, including HealthTrust, Premier, and Vizient
- Gain in-depth perspectives from top policy and political leaders shaping the healthcare landscape
- Hear from U.S. Department of Veterans Affairs leaders on key contracting challenges and opportunities
- Connect with senior decision-makers across hospital systems, GPOs, IDNs, and the VA
- Access to organizations representing ~85% of the industry's purchasing power
- Meet one-on-one with buyers to build your pipeline
- Strengthen relationships that drive long-term growth



WHAT ATTENDEES SAY

"This show allows us to engage both GPOs and health systems while understanding what's shaping the healthcare landscape. It's the best of both worlds."

"Always a great meeting... FAH accelerates connections and the exchange of insights."

"A perfect platform to connect with customers and industry leaders."

"If your company is involved in GPO/IDN/VA contracting, this is the one meeting of the year that can help you achieve that goal."

"FAH is a conference not to be missed."



Scan to access the conference site!

